



'समानो मन्त्रः समितिः समानी'

**UNIVERSITY OF NORTH BENGAL**

B.A. Honours 5th Semester Examination, 2021

**CC11-PSYCHOLOGY**

**INDUSTRIAL AND ORGANIZATIONAL PSYCHOLOGY**

Time Allotted: 2 Hours

Full Marks: 40

*The figures in the margin indicate full marks.*

*Candidates should answer in their own words and adhere to the word limit as practicable.*

*All symbols are of usual significance.*

**GROUP-A**

**Answer any five from the following**

1×5 = 5

1. Define industrial and organizational psychology.
2. What are the different types of organizational structures?
3. Define organizational citizenship behavior.
4. What is psychological contract?
5. Define work motivation.
6. State the theoretical principles of reinforcement theory of work motivation.
7. Define organizational behavior.
8. What is organizational commitment?

**GROUP-B**

**Answer any three from the following**

5×3 = 15

9. Write a short note on I/O psychology in Indian context. 5
10. Discuss in detail about scientific management theory. 5
11. Differentiate between organization culture and climate. 5
12. Define job satisfaction and write about its determinants. 2+3
13. Discuss the application of Maslow's theory in work motivation. 5

**GROUP-C**

**Answer any two from the following**

10×2 = 20

14. Trace the historical development of I/O psychology with special reference to Human relation movement. 6+4
15. What is organization structure? Discuss its nature and design. 2+4+4
16. Define job analysis. Explain various types of job analysis methods. 2+8
17. How does cognitive theory explain work motivation? Explain any one theory of work motivation. 4+6

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